



# LONG TERM CARE INSURANCE BULLETIN

genworth.com

March 15, 2006

## **Return of Premium Rider Launching in Seven Additional States**

Genworth Financial's Long Term Care Insurance Division is pleased to announce that beginning March 20, 2006, our 10-Year Return of Premium (ROP) and Graded Return of Premium riders will be available for sale and rate quoting in the following states: **Arkansas, Delaware, Georgia, Maryland, New York, Oregon and South Carolina**. This brings the total number of states where the Return of Premium riders are approved to 40. The riders will not be available in New Jersey or Tennessee.

## **Small Business Discounts Available on Winflex Quoting Software**

Effective March 20, 2006, producers will be able to use our Winflex rate illustration software to quote small business discounts in the following states: **Arkansas, Delaware, Georgia, Maryland, New York and Oregon**. Please remember to update your Winflex software via the Internet update option.

If you have any questions about ROP, small business discounts or Winflex rate illustration software, please contact your Genworth LTCI Sales Team.

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Long Term Care Insurance underwritten by:  
Genworth Life Insurance Company  
Genworth Life Insurance Company of New York

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