

AM BEST AFFIRMS A+ (SUPERIOR) RATINGS FOR LEGAL & GENERAL AMERICA COMPANIES BANNER AND WILLIAM PENN.

TO: ALL LEGAL & GENERAL AMERICA GENERAL AGENTS
FROM: FRANK GENCARELLI, SVP, DISTRIBUTION AND MARKETING
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I love to pass on good news. Here's some from a recent press release distributed by AM Best:

"A.M. Best Co. has affirmed the financial strength rating of A+ (Superior) for Banner Life Insurance Company and William Penn Life Insurance Company of New York. Banner and William Penn are collectively referred to as Legal & General America, Inc. and represent the U.S. insurance operations of the ultimate parent, Legal & General Group Plc, a worldwide insurance organization headquartered in the United Kingdom. The outlook for all ratings is stable."

"The affirmation of the ratings reflects LGA's continued strong competitive position in the U.S. term life market, where it ranks among the top 15 as measured by new business annualized premium. The rating actions also reflect LGA's solid operating performance on both a U.S. GAAP and international reporting basis, benefitting from an efficient expense structure and disciplined approach to mortality underwriting. Additionally, the rating actions acknowledge LGA's sufficient capitalization that has been enhanced by a high quality long-term bond portfolio, which is currently in a large unrealized gain position. Furthermore, LGA has successfully raised more than \$3.2 billion through securitizations, letters of credit, surplus notes and surplus relief reinsurance to fund redundant Regulation XXX reserves. The rating actions also recognize LGA's strategic importance within L&G, which has historically provided explicit support to sustain new business growth in the United States."

Online versions of the rating brochures are in production at AM Best. They will be posted to our consumer and agency websites once received.

11-029LGA

BANNER. WILLIAM PENN.
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